# LEXI JOY PERSONS

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## EDUCATION

IOWA STATE UNIVERSITY Ames, Iowa | 2019

B.S. Apparel Merchandising and Design Minor: Entrepreneurial Studies Magna Cum Laude

# EXPERIENCE

#### CORPORATE TRENDSEND STYLIST | EVEREVE INC.

#### Minnetonka, Minnesota | May 2023 - January 2025

- Surpassed \$40K in monthly sales with an average of \$220 SPB (sales per box); recognized repeatedly for "Game Changer" performance.
- Styled 200+ clients monthly, curating personalized selections and offering expert customer support through an integrated CRM platform.
- Partnered cross-functionally with tech, fulfillment, and marketing departments to troubleshoot issues and enhance customer experience.

#### CONTENT CREATION SPECIALIST | OAK SOCIAL CO.

#### Freelance | January 2023 - January 2024

- Developed 150+ creative assets across all social media platforms, improving audience engagement and contributing to client retention.
- Coordinated logistics and communications with 5+ influencers, guaranteeing smooth delivery of campaigns and meeting key deadlines.
- Researched digital and cultural trends to build content strategies for audiences of 200K+, aligning voice and visuals with brand messaging.

#### CREATIVE EXECUTIVE ASSISTANT | PROFESSIONAL WARDROBE STYLIST

#### Freelance | October 2022 - October 2023

- Provided strategic executive support to a high-profile client, ensuring timely, efficient execution of all creative and operational initiatives.
- Enhanced client digital presence through comprehensive rebranding and targeted marketing efforts, driving brand growth and cohesion.
- Acted as a primary liaison between stylist and valued clients, delivering seamless communication and alignment across different projects.

#### HOUSEHOLD MANAGER | PRIVATE HOUSEHOLD

#### Twin Cities, Minnesota | March 2020 - September 2022

- Facilitated the daily tasks for the household with thoughtful problem-solving, executing functionality and a well-maintained environment.
- Pioneered and upheld a structured, organized environment by implementing efficient systems for household operations and scheduling.
- Delivered high-level, personalized service with empathy and reliability, building trusted relationships through consistent follow-through.

#### LEAD SALES REPRESENTATIVE | ABERCROMBIE & FITCH

#### Twin Cities, Minnesota | November 2016 - March 2020

- Fostered strong team unity and led training programs to maintain consistent service standards that echoed the brand values and heart.
- Collaborated with store leadership to implement visual and operational strategies that elevated the in-store guest shopping experience.
- Served as a key point of contact for all customers, offering tailored service while resolving concerns to ensure satisfaction and retention.

# SOCIAL MEDIA MARKETING INTERN | PACSUN

# Anaheim, California | June - September 2019

- Boosted Pinterest growth from 831K to 5M monthly viewers through curated content strategies and leveraging user-generated content.
- Monitored multi-platform analytics to guide data-driven decision-making and improve campaign performance across all social channels.
- Strategized and executed daily social media campaigns across Instagram, Twitter, Facebook, and Pinterest, maintaining brand alignment.

### BUYING INTERN | GUESS? INC.

#### Los Angeles, California | June - August 2018

- Oversaw the organization of 500+ product samples amongst teams, streamlining interdepartmental collaboration and product tracking.
- Maintained accuracy and efficiency in daily operations of the buying and planning teams, reinforcing the company goals and objectives.
- Conducted in-depth trend and sales analysis reports to support merchandise buying decisions for the upcoming seasonal buying process.

## SKILLS

- Community Engagement
- CRM Software
- Cross-Team Collaboration
- Customer Experience

- Digital Content Strategy
- Fashion Styling
- Multi-Channel Coordination
- Project Management

- Retail Sales
- Social Media Marketing
- Trend Forecasting
- Visual Merchandising